

RESPONSE TO PRE-BID MEETING QUERIES FOR PROPOSED INTERIOR WORKS AT 1ST-4TH FLOORS OF LHO, BKC					
Venue: SBI Corporate Centre, Nariman Point, Mumbai				Date: 27.10.2025	
S No	RFP/Bid document page no	RFP/Bid document clause no	Existing Clause	Query/Suggestion	Response
1	Technical Bid Page no. 2	Clause 4.3	2 Months from the date of acceptance of Work Order	Looking at the quantum of supply scope and the delivery timelines from the OEMs involved, the project completion period shall be extended to 4 months.	As the project is strictly timebound for implementation, the project implementation period can not be extended.
2	Technical Bid Page no. 2	Clause 4.5	Rs. 15,00,000/- (Rupees Fifteen Lakh only) by means of Demand Draft / Pay Order (Valid for a period of 90 Days from the last date of submission of the tender) from any scheduled Nationalized Bank drawn in favor of Deputy General Manager (Operations), State Bank of India and payable at Mumbai.	Since EMD amount high, we request you to allow Bank Guarantee towards EMD. Also please share the BG format.	The EMD clause is as per the Bank's guidelines.
3	Technical Bid Page no. 3	Clause 4.8	On 27.10.2025 at 3.00 P.M. at State Bank of India, 15th Floor, State Bank Bhavan, Nariman Point Mumbai 400021	The queries related to the technical specifications of the tender have to be received from the respective OEMs in the approved make list. As many OEMs are currently on Diwali vacation, there will be delay from their side to share the queries. Hence we request you to extend the prebid meeting date by one week. We have listed only generic queries in this sheet as product specific queries from the respective OEMs are difficult to obtain at such short notice.	Sufficient time has been given for the tender.
4	Technical Bid Page no. 3	Clause 4.11	31.10.2025 up to 03:00 P.M. at Service Provider's https://etender.sbi/SBI/	The time period between prebid meeting and the bid submission is very short. Since the bid submission requires the bidder to evaluate technical compliance and prices from multiple OEMs, this process is heavily dependant on the OEM. Hence we request you to fix a date atleast 15 days after the issue of corrigendum.	Sufficient time has been given for the tender.

5	Technical Bid Page no. 52	Clause e	<p>Company / Firm should be a member of AVIXA from minimum 5 years.</p> <ul style="list-style-type: none"> - Company / Firm should have minimum 3 CTS certified person on company's pay roll from minimum 5 years. - Company / Firm should have minimum 1 CTS-I certified person on company's pay roll from minimum 2 years. - Company / Firm should have minimum 1 PMP certified person on company's pay roll from minimum 2 years 	<p>Revision in eligibility criteria required to allow more qualified bidders.</p> <p>Kindly revise the clause as: <i>Company / Firm should be a member of AVIXA from minimum 5 years.</i> <i>- Company / Firm should have minimum 1 CTS certified person on company's pay roll from minimum 2 years.</i></p>	<p>Few requirements have been relaxed. Kindly refer to the corrigendum.</p>
6	Technical Bid Page no. 53	Clause i	<p>Bidder should not have incurred any loss (profit after tax should be positive) during the last five years ending 31st March 2025. (Standalone financial statements for the last five years duly audited and certified by the Chartered Accountant</p>	<p>Due to global pandemic of COVID-19, many System Integrators have reported financial loss either in FY 2019-20 or 2020-21. Hence we request you to relax the clause to accommodate bidders who have incurred loss in "not more than one year" during the last five years.</p>	<p>The loss incurred by any Company / Firm during FY 2020-21 will be ignored.</p>
7	Technical Bid Page no. 56	Clause 8.0	<ul style="list-style-type: none"> i. 50% payment of the Value of Project excluding AMC Charges at the time of delivery of BOQ items ii. 45% payment of the Value of Project excluding AMC Charges after Testing and Commissioning of the project iii. 5% payment of the Value of Project after completion of the Defect Liability Period 	<p>As the major scope is tender is supply of material, we request revised payment terms so that atleast 80% of payment is released against Supply of materials. This is help the prospective bidders quote more aggressive prices and ultimately benefit SBI.</p>	<p>No change accepted.</p>

8	Price Bid		Technical Specifications	<p>1. The specifications appear to be heavily inclined toward a particular brand. While three brands are listed, it seems they have been included only to comply with the formal tender process, and not because their products are genuinely compliant.</p> <p>2. In the specifications, brands such as FoHHN, Meyer Sound, and Christie do not meet several of the listed requirements. Their inclusion appears to be nominal, as they do not align with the detailed specifications.</p> <p>3. We sincerely request the committee to consider making the specifications more generic to ensure fair and open competition. The current specifications are so brand-specific—including dimensions, operating temperature, and weight—that they inadvertently (or otherwise) favor a particular product.</p> <p>Kindly make the specifications generic so that all approved makes can comply. This will not only ensure fair competition among the OEMs and ultimate price benefit will be to SBI.</p>	The specifications are reviewed and suitably modified to ensure they remain generic and non-restrictive, thereby allowing participation from all three approved makes that meet the required quality and performance standards. This approach will encourage fair competition among OEMs and is expected to result in more competitive pricing.
9	Price Bid		Technical Specifications	<p>As stated in the above point, since the specifications are in favor of single OEM only, we request SBI to mention the Model nos. as well for the approved makes.</p> <p>Kindly make the specifications generic so that all approved makes can comply. This will not only ensure fair competition among the OEMs and ultimate price benefit will be to SBI.</p>	The specifications are reviewed and suitably modified to ensure they remain generic and non-restrictive, thereby allowing participation from all three approved makes that meet the required quality and performance standards. This approach will encourage fair competition among OEMs and is expected to result in more competitive pricing.
10	General Query			Kindly share the room wise BOQ and schematic to understand the design	BOQ shared already in RFP price document. Please refer to design basis document for clarification.

11	Technical Bid Page no. 55	Clause 6.0 c	Fourth year – Not more than 8 % of the Cost of the equipments Fifth Year – Not more than 10 % of the Cost of the equipments	To ensure quality support and maintenance of the AV equipment, we request to kindly consider the below clause for 4th and 5th year AMC charges: Fourth year - Not less than 8% of the cost of the equipment Fifth Year - Not less than 10% of the cost of equipment	Please refer to corrigendum.
12	Technical Bid Page no. 56	Clause 8.0 iii	5% payment of the Value of Project after completion of the Defect Liability Period	We request you to kindly accept a Bank Guarantee of equivalent amount in lieu of retention money.	Please refer to corrigendum.
13	Price Bid	S No 6	SUPPLY, INSTALLATION, PROGRAMMING, TESTING AND COMMISSIONING OF ALL-IN-ONE 288-INCH LED VIDEO WALL	288" LED Video Wall - Request to remove "ALL IN ONE". Request to add BIS certification	Please refer to corrigendum.
14	Price Bid	S No 7	SUPPLY, INSTALLATION, PROGRAMMING, TESTING AND COMMISSIONING OF ALL-IN-ONE 110-INCH LED VIDEO WALL (ii) Resolution: 4K Ultra HD per panel or higher, configurable as video wall (xv) Controller / Connectivity: Compatible LED video wall controller with optical interface (CS4B or equivalent) (xviii) Certification / Compliance: IEC 62368-1, IEC 60950-1, EMC Class A, TUV Eye Comfort certified (xix) Accessories: Décor Frame, Frame Kit included Dimension: 2.44x1.46m	As per the given Pixel Pitch and Size, Request to change the Screen resolution to FHD or higher. Request to change the Controller to Built in. Since it is mentioned All in One. Request to add BIS in Certification. Request to change the dimensions to 2.44 x 1.36 Meter to achieve the mentioned diagonal	Please refer to corrigendum.

15	Price Bid	S No 8	<p>SUPPLY, INSTALLATION, PROGRAMMING, TESTING AND COMMISSIONING OF ALL-IN-ONE 136-INCH LED VIDEO WALL</p> <p>(ii) Resolution: 4K Ultra HD per panel or higher, configurable as video wall (v) Pixel Pitch: 1.5 mm or finer (xv) Controller / Connectivity: Compatible LED video wall controller with optical interface (CS4B or equivalent) (xviii) Certification / Compliance: IEC 62368-1, IEC 60950-1, EMC Class A, TUV Eye Comfort certified</p>	<p>As per the given Pixel Pitch and Size, Request to change the Screen resolution to FHD or higher. Request to change the Pixel pitch to 1.56 mm or finer Request to change the Controller to Built in. Since it is mentioned All in One. Request to add BIS in Certification</p>	Please refer to corrigendum.
16	Price Bid	S No 21	<p>Supply, installation, programming, testing and commissioning of professional transcoder as per the technical specifications, complete with all required connections and accessories.</p> <p>(vi) Analog Audio I/O: 3.5 mm stereo mic/line input/output, Q-SYS routable (viii) Networking: LAN A (Gigabit, PoE Type 4), LAN B (redundant, Core Mode only)</p>	<p>For Point VI - Please remove term Q-Sys routable For Point VIII - Please remove term redundant, Core Mode Only, to make the specs generic</p>	Please refer to corrigendum.

17	Price Bid	S No 54	<p>SUPPLY, INSTALLATION, PROGRAMMING, TESTING AND COMMISSIONING OF PROFESSIONAL AUDIO AMPLIFIER AS PER THE TECHNICAL SPECIFICATIONS FOR AUDIO REINFORCEMENT. (Type 1)</p> <p>(i) Stereo Mode Output Power per Channel (8 Ω dynamic, both channels driven): 60 W</p> <p>(ii) Stereo Mode Output Power per Channel (4 Ω dynamic, both channels driven): 60 W</p> <p>(iv) Bridged Mode Output Power per Channel Pair (70 V & 100 V): 250 W</p>	<p>Request you consider below modification</p> <p>i - Request you to please consider wattage of 100W of better</p> <p>ii - Request you to please consider the wattange to 100W or better</p> <p>iv - Request you to please consider the wattang to 170W or better</p> <p>xv - Request to remove the point to make the specs general</p> <p>xvi - request to remove the point to make the specs general</p> <p>xvii - request to remove the point to make the specs general</p>	Please refer to corrigendum.
18	Price Bid	S No 55	<p>SUPPLY, INSTALLATION, PROGRAMMING, TESTING AND COMMISSIONING OF PROFESSIONAL AUDIO AMPLIFIER AS PER THE TECHNICAL SPECIFICATIONS FOR AUDIO REINFORCEMENT. (Type 2).</p> <p>(i) Stereo Mode Power (8 Ω / 4 Ω, both channels driven): 60 W</p> <p>(ii) Bridged Mode Power (8 Ω & 4 Ω, 70 V & 100 V): 200 W</p>	<p>Request you consider below modification</p> <p>i - Request you to please consider wattage of 200W of better</p> <p>ii - Request you to please consider the wattange to 350W or better</p> <p>xiii - Request to remove the point to make the specs general</p> <p>xiv - request to remove the point to make the specs general</p> <p>xv - request to remove the point to make the specs general</p>	Please refer to corrigendum.

19	Price Bid	S No 56	<p>SUPPLY, INSTALLATION, PROGRAMMING, TESTING AND COMMISSIONING OF PROFESSIONAL AUDIO AMPLIFIER AS PER THE TECHNICAL SPECIFICATIONS FOR AUDIO REINFORCEMENT. (Type 3).</p> <p>(x) Dimensions (H × W × D): 1.75 × 19 × 14.8 in (44 × 483 × 377 mm)</p> <p>(xi) Weight: 3.5 – 5.8 kg</p>	<p>Request to remove (x) Dimensions (H × W × D): 1.75 × 19 × 14.8 in (44 × 483 × 377 mm) to make the specs general</p> <p>Request to remove (xi) Weight: 3.5 – 5.8 kg to make</p>	Please refer to corrigendum.
20	Price Bid	S No 58	<p>SUPPLY, INSTALLATION, PROGRAMMING, TESTING AND COMMISSIONING OF PROFESSIONAL AUDIO AMPLIFIER AS PER THE TECHNICAL SPECIFICATIONS FOR AUDIO REINFORCEMENT. (Type 5)</p> <p>(i) Maximum Power Output (all channels driven):</p> <p>8 Ω: 700 W</p> <p>4 Ω: 800 W</p> <p>70 V: 700 W</p> <p>100 V: 700 W</p>	<p>Request you consider below modification</p> <p>i - Request you to please consider wattage as below</p> <p>Maximum Power Output (all channels driven):</p> <p>8 Ω: 1000 W or better</p> <p>4 Ω: 1500 W or Beter</p> <p>70 V: 1000 W or Better</p> <p>100 V: 1000 W or Better</p> <p>xii) Request to remove Dimensions (H × W × D): 89 × 482 × 406 mm (3.5 × 19 × 16 in)</p> <p>(xiii) Request to remove Net Weight: 10.4 kg (23 lb)</p> <p>(xiv) Request to remove Shipping Weight: 12.2 kg (27 lb)</p>	Please refer to corrigendum.

21	Price Bid	S No 72	<p>SUPPLY, INSTALLATION, PROGRAMMING, TESTING AND COMMISSIONING OF PROFESSIONAL RACK-MOUNT NETWORK SWITCH AS PER THE TECHNICAL SPECIFICATIONS</p> <p>(i) Form Factor: Full-width, 1U rack-mount; Dimensions approx. 440 × 43 × 400 mm</p> <p>(ii) Switching Capacity: 176 Gbps or higher</p> <p>(iii) Ports: 48 × 10/100/1000 Mbps Ethernet ports (Foet) 4 × 1G/10G uplink ports</p> <p>(iv) Power Supply: 1 × Fixed 550 W (C14) with On/Off switch; optional redundant slots (2 slots available)</p> <p>(v) Power Consumption: Typical 236 W</p> <p>(vi) Rack & Mounting: Standard 19" rack compatible</p> <p>Approved Makes: JUNIPER / NETGEAR</p>	<p>Add following points in the specifcation Stacking, Additional power supply, IMP V2/V3, Inbuilt AVB Support, L3 Filly Managed</p>	<p>Please refer to corrigendum.</p>
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22	Price Bid	S No 84	<p>SUPPLY, INSTALLATION, PROGRAMMING, TESTING AND COMMISSIONING OF PROFESSIONAL MANAGED GIGABIT POE+ SWITCH AS PER THE TECHNICAL SPECIFICATIONS</p> <p>(i) Form Factor & Physical: Full width, 1U rack mount Dimensions: 440 × 43.2 × 400 mm Weight: Approx. 19–20 kg</p> <p>(ii) Performance & Ports: Switching Capacity: 176 Gbps Ports: 48 × 10/100/1000 Mbps (Foct) Uplink: 4 × 1G / 10G</p> <p>(iii) Power Supply: Fixed PSU, 550W (C14), On/Off switch PoE+: Supports IEEE 802.3at/af, Class 4</p> <p>(iv) Management & Features: Managed Layer 2/3 capabilities VLAN, QoS, IGMP Snooping, Link Aggregation Web, CLI, SNMP, and remote management support</p> <p>(v) Environmental: Operating Temperature: 0°–50°C Humidity: 5%–95% non-condensing</p> <p>(vi) Compliance & Safety: Certifications: CE, FCC, RoHS, UL/cUL</p> <p>Approved Makes: NETGEAR / JUNIPER</p>	Add following points in the specifcation Stacking, Additional power supply, IMP V2/V3, Inbuilt AVB Support, L3 Filly Managed	Please refer to corrigendum.
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23	Price Bid	S No 4	<p>SUPPLY, INSTALLATION, PROGRAMMING, TESTING AND COMMISSIONING OF PROFESSIONAL 98-INCH DISPLAY SYSTEM</p> <p>(iii) Brightness (Typical): 700 nits or better</p>	<p>Request to make changes brightness to comply</p> <p>Brightness (typical): 500 nits or more</p>	<p>Brightness (typical) 700 nits or better is required as per site condition.</p> <p>No change accepted.</p>
24	Price Bid	S No 6	<p>SUPPLY, INSTALLATION, PROGRAMMING, TESTING AND COMMISSIONING OF ALL-IN-ONE 288-INCH LED VIDEO WALL</p> <p>(iv) Contrast Ratio (Static / Dynamic): 5000:1 / 700,000:1 or better</p> <p>(xviii) Certification / Compliance: IEC 62368-1, IEC 60950-1, EMC Class A, TUV Eye Comfort certified</p>	<p>[(iv)As Active LED products are customized as per the size, hence we define active LED parameters in native contrast ratio as static/dynamic are generally used in TV displays, Hence recommend to change to Native in range of 35000~40000:1 or better; (xviii)Kindly remove TUV eye certificate as it is related to OEM specific]</p> <p>(iv) Contrast Ratio (Static / Typ/Native.): 35000~40000:1 or better (xviii) Certification / Compliance: IEC 62368-1, IEC 60950-1, EMC Class A</p>	<p>Please refer to corrigendum.</p>
25	Price Bid	S No 7	<p>SUPPLY, INSTALLATION, PROGRAMMING, TESTING AND COMMISSIONING OF ALL-IN-ONE 110-INCH LED VIDEO WALL</p>	<p>[Request to make changes Active LED to 110" display to get the cost effective solution and single display with better resolution and with better features]</p> <p>110" LCD panel as per below specification Screen Size : 110" , Panel Technology : ADS , Native Resolution : 3840 x 2160 (UHD), Refresh Rate: 120 Hz, Brightness : 500 nits or more, Contrast Ratio: 12,00:1 , Viewing Angle(H x V): 178 , Internal Memory 16GB Wi-Fi Built in, Temp sensor, Auto Brightness Sensor Deg.(H) x 178 Deg.(V), Lifetime : 50000 hrs, Operation Temperature: 0 °C to 40 °C, Operation Humidity: 10%~80%, inbuilt Speaker: 10x 10 w, Certificates: CB / NRTL, FCC Class "A" / CE / KC</p>	<p>Please refer to corrigendum.</p>

26	Price Bid	S No 4	<p>SUPPLY, INSTALLATION, PROGRAMMING, TESTING AND COMMISSIONING OF PROFESSIONAL 98-INCH DISPLAY SYSTEM</p> <p>(iii) Brightness (Typical): 700 nits or better</p>	<p>Request to make changes brightness to comply</p> <p>Brightness (typical): 500 nits or more</p>	<p>Brightness (typical) 700 nits or better is required as per site condition.</p> <p>No change accepted.</p>
27	Price Bid	S No 6	<p>SUPPLY, INSTALLATION, PROGRAMMING, TESTING AND COMMISSIONING OF ALL-IN-ONE 288-INCH LED VIDEO WALL</p> <p>(iv) Contrast Ratio (Static / Dynamic): 5000:1 / 700,000:1 or better</p> <p>(xviii) Certification / Compliance: IEC 62368-1, IEC 60950-1, EMC Class A, TUV Eye Comfort certified</p>	<p>[(iv)As Active LED products are customized as per the size, hence we define active LED parameters in native contrast ratio as static/dynamic are generally used in TV displays, Hence recommend to change to Native in range of 35000~40000:1 or better; (xviii)Kindly remove TUV eye certificate as it is related to OEM specific]</p> <p>(iv) Contrast Ratio (Static / Typ/Native.): 35000~40000:1 or better (xviii) Certification / Compliance: IEC 62368-1, IEC 60950-1, EMC Class A</p>	<p>Please refer to corrigendum.</p>
28	Price Bid	S No 7	<p>SUPPLY, INSTALLATION, PROGRAMMING, TESTING AND COMMISSIONING OF ALL-IN-ONE 110-INCH LED VIDEO WALL</p>	<p>[Request to make changes Active LED to 110" display to get the cost effective solution and single display with better resolution and with better features]</p> <p>110" LCD panel as per below specification Screen Size : 110" , Panel Technology : ADS , Native Resolution : 3840 x 2160 (UHD), Refresh Rate: 120 Hz, Brightness : 500 nits or more, Contrast Ratio: 12,00:1 , Viewing Angle(H x V): 178 , Internal Memory 16GB Wi-Fi Built in, Temp sensor, Auto Brightness Sensor Deg.(H) x 178 Deg.(V), Lifetime : 50000 hrs, Operation Temperature: 0 °C to 40 °C, Operation Humidity: 10%~80%, inbuilt Speaker: 10x 10 w, Certificates: CB / NRTL, FCC Class "A" / CE / KC</p>	<p>Please refer to corrigendum.</p>

29	Technical Bid Page no. 52	Clause e)	<ul style="list-style-type: none"> - Company / Firm should have minimum 3 CTS certified person on company's pay roll from minimum 5 years. - Company / Firm should have minimum 1 CTS-I certified person on company's pay roll from minimum 2 years. - Company / Firm should have minimum 1 PMP certified person on company's pay roll from minimum 2 years. 	<ul style="list-style-type: none"> - Minimum of 1 CTS certified person requested - Company should have at least one CTS-D or CTS-I certified person - Request to remove PMP certification requirement 	Please refer to corrigendum.
30	Technical Bid Page no. 53/54	Clause g)	<ul style="list-style-type: none"> (i) At least one similar project of minimum Rs. 12 Crores (or) (ii) two similar project works of minimum Rs. 7.50 Crores each (or) (iii) three similar projects of minimum Rs.6.00 Crores each 	<ul style="list-style-type: none"> (i) Request to revise to one similar project of ₹10 Crores OR (ii) Request to revise to two similar project of ₹6.50 Crores OR (iii) Request to revise to three similar project of ₹5.00 Crores 	The clause is as per Bank's extant guidelines.